



# Training Calendar 2023





# WHAT WE DO

## RESEARCH

We can drive research at the topmost level to reveal what employees feel about the impact of management decisions on their well-being and functioning. We are currently preparing to launch longitudinal studies that would lead to the production of the Nigerian Employee Satisfaction Index and the Nigerian Industrial Conflict Index. We plan to debut our first study by the end of the third quarter of next year.

## TRAINING AND DEVELOPMENT

We pride ourselves on our pragmatic and cost-effective training programs (Workshops, Seminars, Conferences). Our programs employ the full benefits of modern technologies. And our expert training modules are tailored towards improving workplace climate and optimum productivity.

## MEDIATION

The workplace is full of challenging labor-management issues arising from employment contracts. Apart from this, the world has been going through one form of economic recession, thereby propelling workers to ask for pay raises. At the same time, management strives to sustain productivity and remain competitive through cost-cutting measures. These have further compounded the angst in most workplaces. Arbitration and litigation have been used in most cases in resolving labor-management issues, but these options leave both parties exhausted with broken relationships. We could make a difference using mediation and conciliation, which are faster and more cost-effective.





## IN-COUNTRY PROGRAMMES

CODE	COURSE TITLE	FEES IN =N=
INC01	Strategic Negotiation	400,000
INC02	Acquisition of Self And Managerial Mediation Skills	400,000
INC03	Achieving Leadership Excellence	400,000
INC04	Building Core Competencies, Motivating Skills, And Techniques For Forward-Looking Organizations	400,000
INC05	Building Skills For Team Management: Activating Potential In Teams	400,000
INC06	Plant, Jetty Operations, And Maintenance/Equipment Management	400,000
INC07	2.0 Social Intelligence For Organizational Productivity	400,000
INC08	Leading With Emotional Intelligence: Psychology Of Leadership	400,000
INC09	Succession Planning	400,000
INC10	Pre-Retirement Program	400,000
INC11	Integration Of Trade Union Leaders Back To Full-Time Work	400,000
INC12	Talent Management And Organizational Success	400,000
INC13	Marketing Leadership Strategies	400,000
INC14	Negotiation And Conflict Management In Organisations	400,000
INC15	Negotiation During Global Crisis And Challenging times	400,000
INC16	Downstream Petroleum Movement And Depot Management	450,000
INC17	Upstream Petroleum Movement And Depot Management	450,000
INC18	Petroleum Product Movement, Storage, And Terminal Operations	450,000
INC19	Marketing Leadership Strategies	450,000
INC20	Team Building Skills For Improved Productivity	400,000
INC21	Mediation Skills Accreditation And Certification	400,000
INC22	Roles Of Social Dialogue Partners In The Collective Bargaining Process	400,000
INC23	Managing Industrial Relations In Challenging Times	400,000
INC24	What HR And Union Leaders Must Do Better After Global Crisis	400,000
INC25	Understanding the Temperaments Of Partners And Implications For Teamwork	400,000
INC26	The Role Of A Distributed Interactive Collaboration In Managing Interagency/Military Relations In Oil And Gas Operations	400,000
INC27	Induction Program For Newly Elected Union Officials	400,000
INC28	Resolving Workplace Disputes Using Best Negotiation Principles	400,000
INC29	Effective Dispute Resolution Mechanisms For Industrial Relations Practitioners	400,000
INC30	Roles Of Union Leaders In Managing Business Brands	400,000
INC31	Roles Of The Joint Community Relation Committee (JCRC) In Fostering A Peaceful Coexistence With Oil And Gas Companies	400,000
INC32	Managing conflicts in Community Relations	400,000
INC33	Managing Stakeholders' Expectations for improved Harmonious Existence in oil-producing communities	400,000
INC34	Team Dynamics for security operatives in Oil and Gas fields	400,000
INC35	The Role Of A Distributed Interactive Collaboration In Managing Interagency/Military Relations In Oil And Gas Operations	400,000
INC36	Current Trends In Managing The Cooperative Society Emerging Trends In Trade Unionism Labor Laws	400,000
INC37	Grievance Management And Disciplinary Procedure	400,000
INC38	Brand Management And Conflict Resolution Strategies In Corporate Organizations	400,000

**We Run Executive/Customized Programs For Our Clients That Have Specific Needs (Venue, Tea/Snacks, Lunch, Conference Bags, Etcetera. Please Check Our Website For Details And Conditions)**

*The venue and date are at the earliest convenience of our Clients because they are the reason we exist.*



## INTERNATIONAL PROGRAMMES

CODE	COURSE TITLE	FEES IN USD
IP01	International Strategic Negotiation and Mediation Certification	6,500
IP02	Demurrage/Despatcher Training	6,500
IP03	PFSO - ISPS Port Facility Security Officer Training	6,500
IP04	Management Of Oil And Gas Terminals	6,500
IP05	Crude Oil Marketing, Shipping, And Safety Training, Including OVE (Out-Turn Verification Exercise)	6,500
IP06	Advanced Demurrage and Lay Time Calculations	6,500
IP07	Strategic Safety Awareness Development Skills for Oil Terminal Operations	6,500
IP08	International Facility And Project Management	6,500
IP09	Comparative Analysis of Labor Relations and Collective Bargaining	6,500
IP10	Change Management In Developed Climes	6,500
IP11	Strategic Negotiation in Collective Bargaining, International Mediation, Accreditation, and induction into the ICMC	6,500
IP12	Customized course on Nigerian and International Labour law	6,500
IP13	The Good, The Bad, and The Ugly of Fixing Performance Management	6,500
IP14	Strategic Negotiation in Collective Bargaining, Consensus Building	6,500

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